



## TULLYGLASS

— HOTEL AND RESIDENCES —

## A History



# The History

A rich history steeped in Irish horse racing and whiskey production.

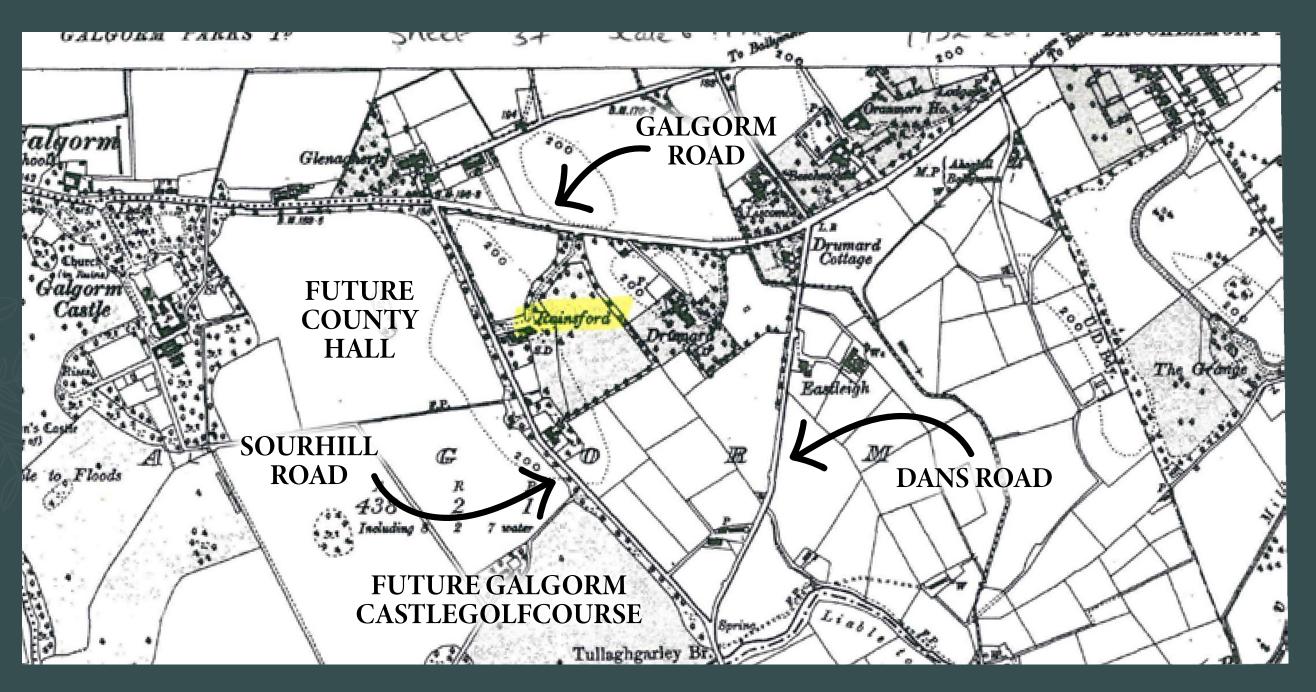
Known locally as 'The Tullyglass', our hotel and it's surrounding lands have a rich and interesting history spanning almost 300 years.

From early connections with the formation of the Irish horse racing circuit during the 18th century, through playing an important part of local whiskey production in the 19th and 20th centuries, to serving the wider community in it's current role, our hotel has a story which has fascinated many of our guests.

In order to build upon the many anecdotes about 'The Tullyglass' and how it evolved, we have researched the history of the lands, the building and its residents. We trust that this will provide you with some of the sense of history that we feel working here every day.

#### Land Registry Map 1932

This map shows the boundary line of the Rainsford Property



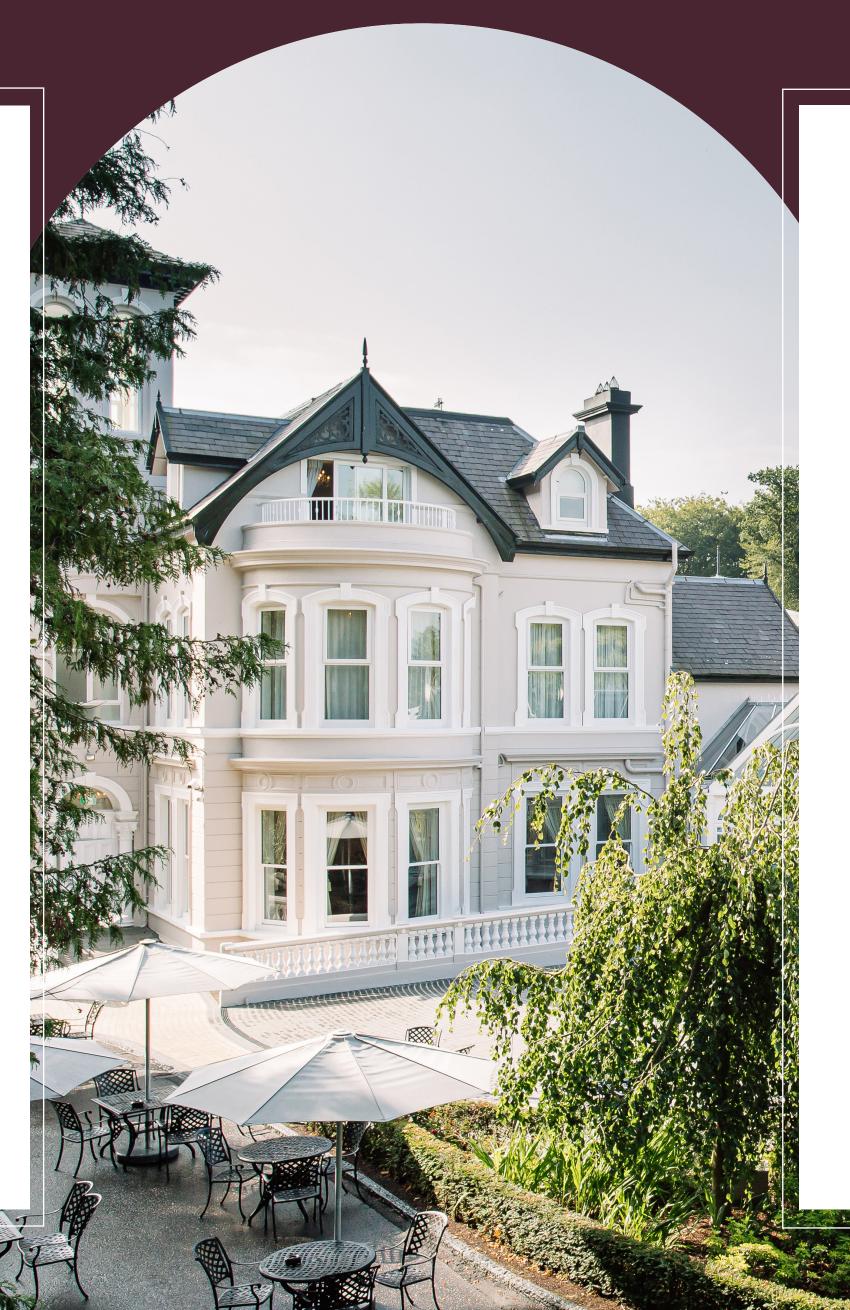


## 1880-1910 Hugh Rainey

A brief history as part of the local community, dating back to the 19th century and before.

Hugh Rainey is noted in public records as the original builder of The Tullyglass (originally known as Rainsford House). He is therefore a starting point for our research.

The first reference that we found to Hugh Rainey recorded him as "a Dealer in Provisions", based at 56 Church Street, Ballymena. He appears to have prospered and also re-invested in his community, buying land in the surrounding area as his wealth grew. Amongst other purchases, he bought lands in the Clonavon area, which at that time was outside Ballymena town, not far from The Braid River. This extended to the site where he would ultimately build his home.



At that time the area was undeveloped, long before the current housing was built and the area became absorbed into the town itself.

Hugh Rainey also had an altruistic side, and this was demonstrated on the Clonavon lands, where our research suggests that he both gave a site, and paid for the construction of the little church, which can still be seen in Clonavon Terrace.

As his success in business continued, in approximately 1879 Hugh Rainey commissioned a grand 'Gentleman's Residence' which he named Rainsford House, this was built toward the edge of the Clonavon lands. He lived in the house from 1880 to 1910 and it was the next owners who were to rename it Tullyglass House.

Amongst other acquisitions, Hugh Rainey developed an interest in horses and racing, initially using some of his lands as paddocks and eventually also purchasing the racecourse at Raceview near Broughshane (noted to be unusual at the time for being fully turfed and consequently being widely recognised throughout Ireland as "an excellent track".

Through this developing interest, Hugh had large stables built beside his home, where he kept his thoroughbred and half-breed horses for breeding and racing.

Horse racing had actually taken place in the Ballymena area from the early eighteenth century and our research unearthed the fact that in 1751 the freeholders of the Braid River commissioned a "very fine silver cup' from a Dublin silversmith, and this was presented for one of the more prestigious races held annually at the Raceview track. The cup is still in the district, in private hands.

Horse racing continued at Raceview into the early Twentieth Century, but by then it appears that the course did not comply with the regulations of newly formed governing bodies in the equestrian world and thus, races would be called 'flapping meetings' run 'outside the rules'. The site today has been fully developed to incorporate a much larger industry. The Michelin tyre factory is located where the track once stood.

As Hugh Rainey grew older, he eventually sold his home to the well- known locally McAllister family but, curiously, his involvement unexpectedly reappeared almost 100 years later.

When The Tullyglass was being renovated by us in late 1994, during some excavation work several original racing saddles and a jockey's whip were unearthed and these are currently displayed beside the hotel's reception area.



## 1910–1953 Mr & Mrs J.B. McAllister

James McAllister acquired Rainsford House in the late 19th Century, renaming it Tullyglass House. He was a rich entrepreneur from the Glens of Antrim and had amassed a fortune in the local whiskey trade as a distiller, bottler and bonder.

For those of you from overseas, Irish distilled whiskey has always had an extra 'e' in its spelling, compared with its rival whisky which is distilled in Scotland.

James McAllister was innovative both in terms of developing his range of products and also in its marketing. In the days before television he used advertising from the mirrors used in public houses to posters placed at prominent locations, in order to attract potential customers. Amongst his stable of whiskey brands, the most famous was 'Clan Colla' which, unusually for a local distiller, was widely exported in the early 1900s to America and the rest of the world.

When James married he made Tullyglass House his long term home. Our research suggests that he entertained not only friends and family but also business clients and politicians from across the world (again with an eye to marketing), using both the luxurious lounge and grand dining room which our research suggests, were widely considered to be outstanding in the area. One can only image how lavish the parties must have been!

During our renovations of the original part of the buildings we have tried to sympathetically retain architectural features, some of the original services pulleys (used to move food and other items between floors) and manually operated calling bells (used to summon servants) can be seen in the original bedrooms.

To celebrate this phase of the hotel's ownership, we have also acquired some memorabilia related to the McAllister business, and this has been placed throughout the hotel.

Such items have become collector's items in their own right, not only in Ireland, but also North America where the brands James McAllister developed have still not been forgotten.



"A grand old drep frem Ballymena pot still"



## Family Label

Supporting the visual advertising, he also developed memorable straplines for his products, again a marketing technique well ahead of his time. 'A grand old drop from Ballymena pot still. Distilled three times to give you that smooth distinctive Irish taste'.

The hotel's primary water source is a wel Isome 500ft below and the water percolates through volcanic basalt rock and is credited by our local authority as being one of the purest water sources in the Province. This is the water we serve to our customers ...... perhaps it was also one of the secrets behind James McAllister's world famous whiskey?

More recently, partly to recognise some of the history of this era of the hotel, a selection of Rare and Vintage Whiskeys are available to sample at our bars.



## Inventery Documentation 31st March 1942

Towards the end of his life in the early 1940s because James McAllister and his wife had no children he left his entire estate to his nephews. In turn they decided to sell the business and estate, along with its entire inventory.

The brand itself was acquired by a subsidiary of Guinness, but has now fallen from use.

Our research into this part of the history of The Tul lyglass was bolstered by the discovery of two documents, dated 31 March 1942, covering the inventory and its valuation. These were found on the premises and were produced for Sotheby's Auctions of London. The documents remain in the hotel's possession and can be viewed on our website.

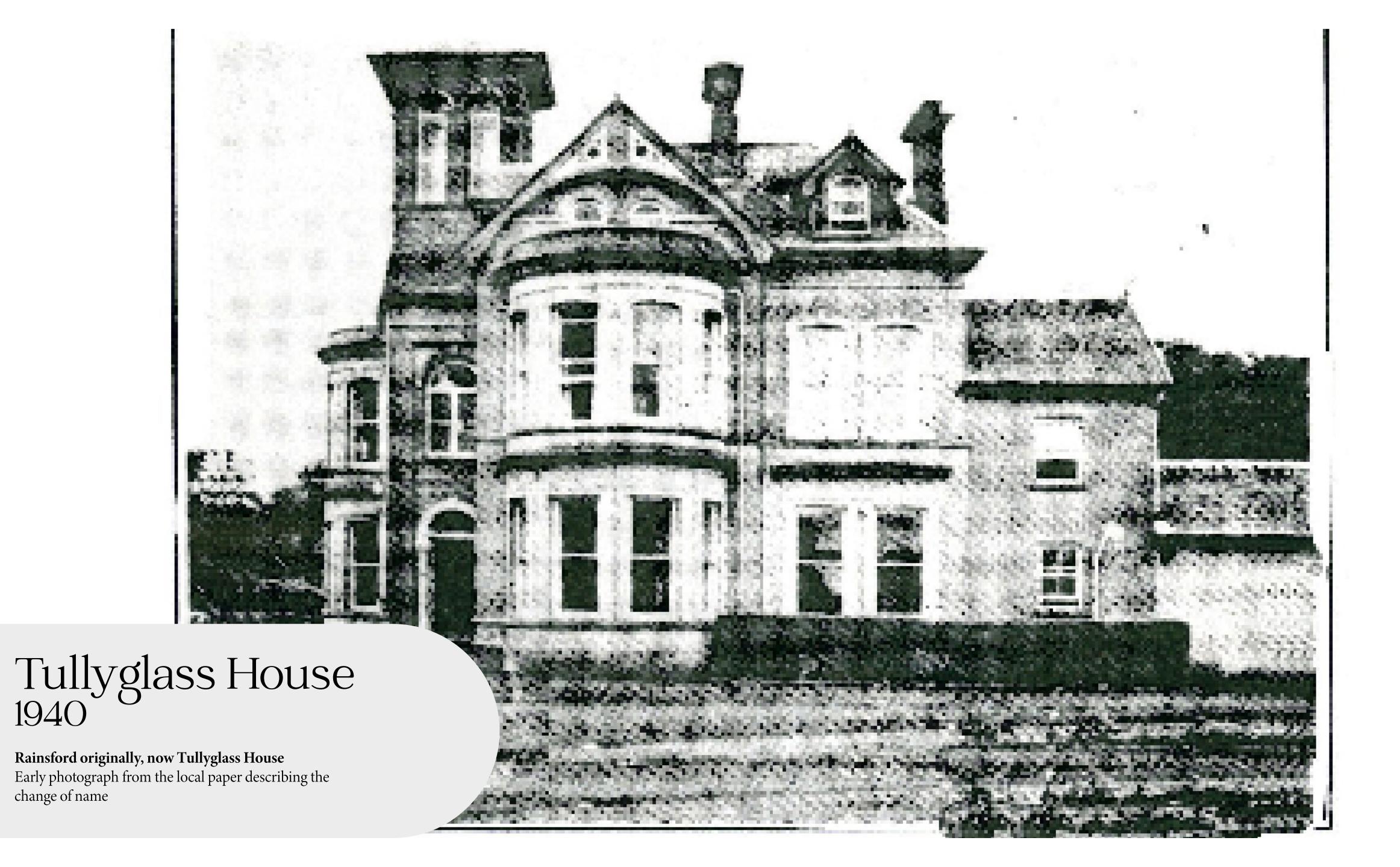
The total value of just the clothing owned by Mr and Mrs McAllister at that time, if indexed, would amount to a staggering £80,000 today. Perhaps 'Tullyglass House' was the local Downtown Abbey of its day? Just one notable item was 'a long mink coat 'of the finest quality', by Reviere, valued at £250 - worth £11,500 today.





2315

MES. M'ALLISTER'S CLOTHING		
Long mink cout of finent quality, by Reviere.	250-	1
pyed ermine coat.	130-	-
Squirrel cout.	60-	-
Fine mumicanh cout, by Reviere.	120.	
Leopard skin doat.	60.	
Black coat, lined with musquash.	65-	
Evening Gresses.	100-	
Treed contumes, and wearing dresses.	150-	
Under-clothing.	60.	
Stookings.	20.	
Boots and shoes.	69.	
Other items, including waterproofs.	25	
	11,110+	
MR. M'ALLISTER'S CLOTHING.		
Lounge suits, various, and others.	100-	
Two evening dress suits, and two dinner sui	ta. 50.	
Overconts.	60-	100
	45	
Boots and shoos	60	
Shirts, socks, underwear, etc-		



## The Intervening Years 1953 - 1993

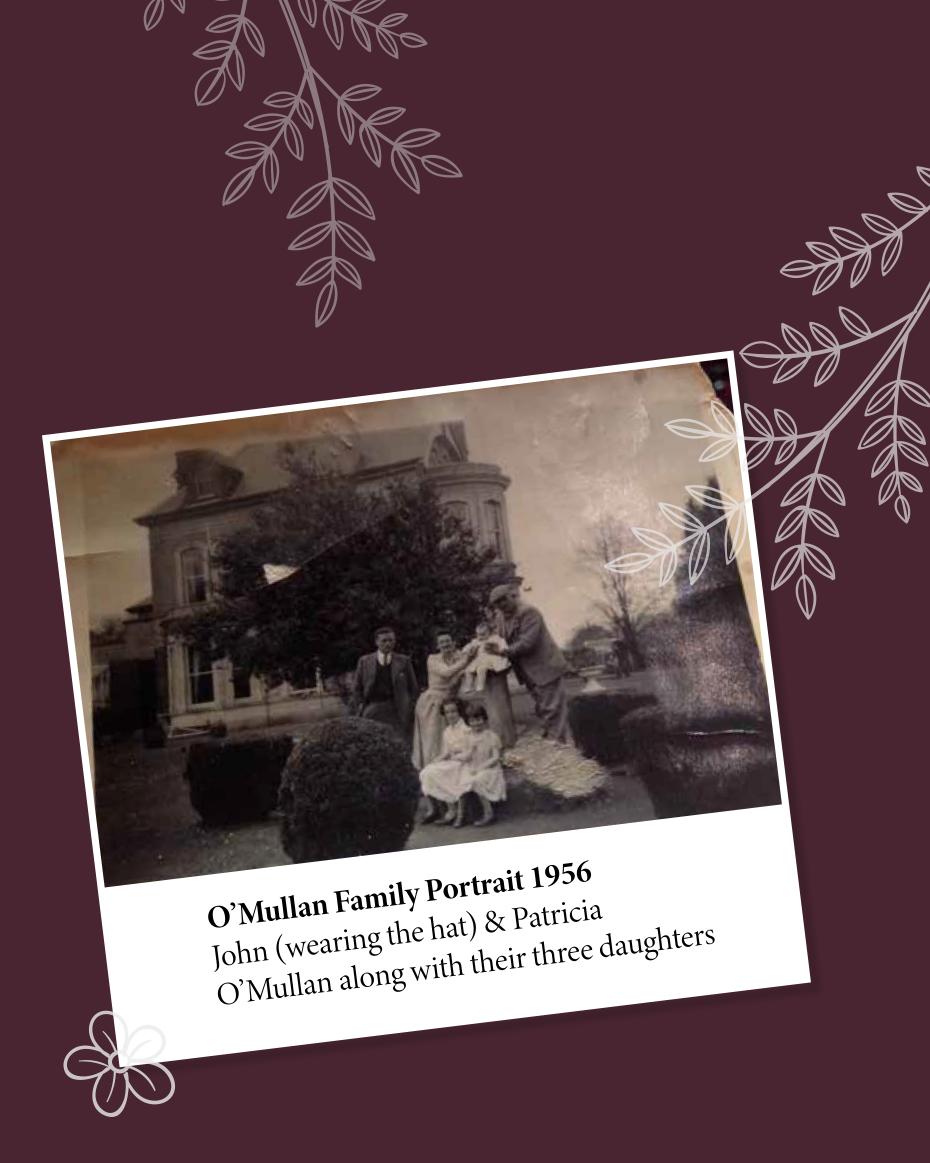
The property changed ownership privately several times over the next forty years. Notable owners included the O'Kane family (known for successfully developing large scale commercial chicken production and processing, O'Kane chickens were sold throughout the British Isles. That business is now Brazilian owned, with products going even further afield.

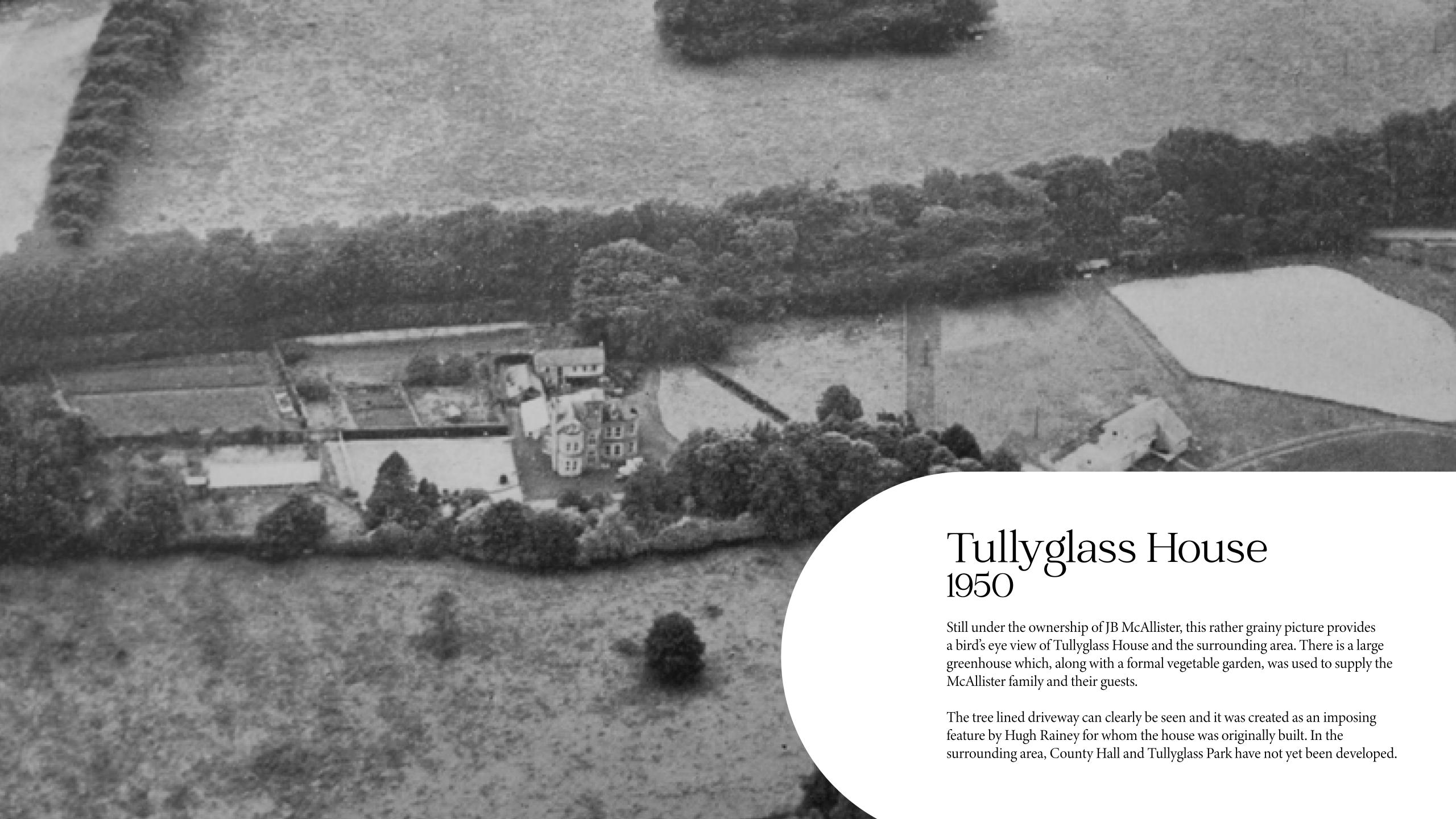
After this, the building was purchased by the O'Mullan family initially from the Cloughmills area, John O'Mullan was an entrepreneur who carried out numerous housing contracts, constructing on average 200 houses per year. Large local housing projects completed include Ballee, Ballykeel, Doury Road, Dunclug, Deramore, Rectory Estate.

The property was then purchased by the Walker family, local entrepreneurs who developed The Country Garage, a franchised supplier of BMW cars, along with other extensive property interests.

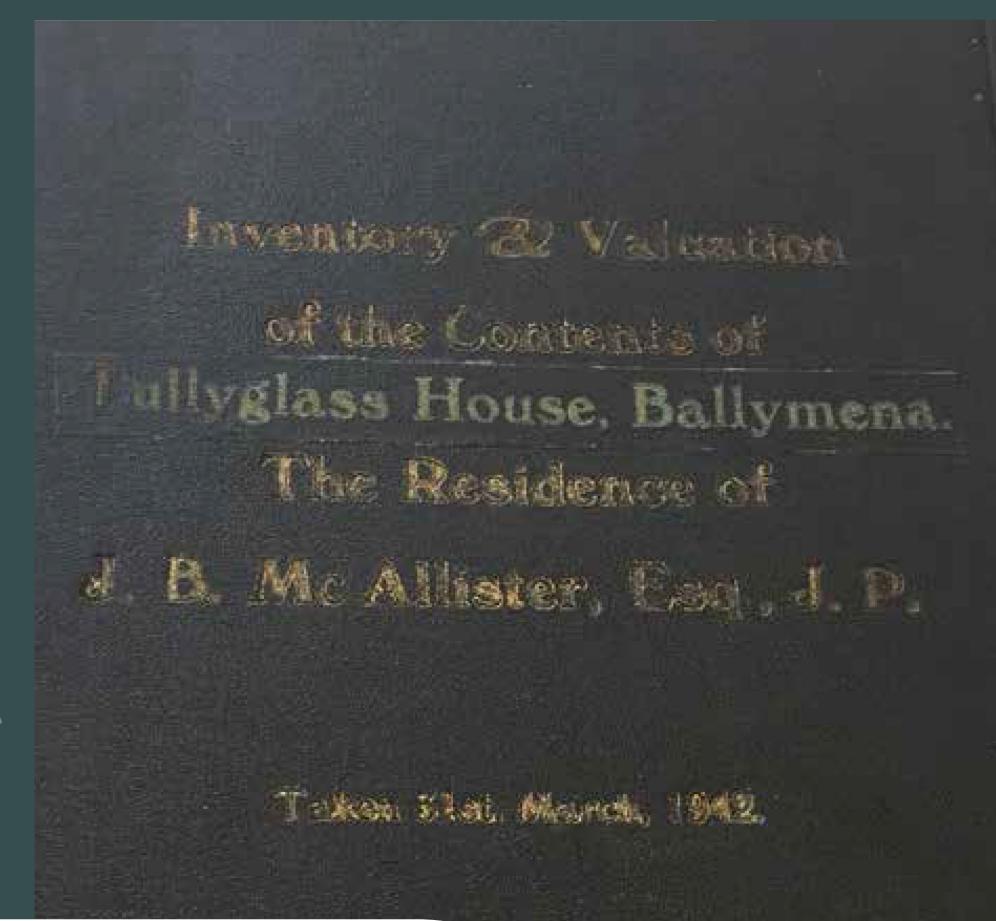
Lastly and perhaps 'squaring the circle' from horses to hotels, we note that the McLarnon family owned the property until 1993. They were hoteliers with an interest in horse racing - and saw the potential to develop Tullyglass House firstly as a guest house and then later as a successful nightclub, their most famous horse was 'Beef or Salmon' which won The Hennessy Gold Cup on three occasions.











#### Inventery & Valuation Documentation

This document was prepared shortly after the Blitz of Belfast in 1942.

HES. M. ALLISTER O DESIGNED BOOM.	
cld Sheraton inluid mahogany wartrobe with two bracket feet (doors have under sunken inlaid panels). 4ft lin. x 7ft Zins.	
notique mahogany washstand, with compartment;	40. 0. 0.
two small and three under drawers; handles; Sft Bins. x Sft.	3- 0- 0-
intique inlaid muhogany table piane as dressi table, with three small under drawers and fluted tapering legs; 5rt Sine.	The state of the s
gare old Sheraton inlaid mahogany mirror with drawers; ivory mounts.	
gare old Sheraton inlaid mahagany felding or table, with shaped front and taper legs; polished surface; Sft.	22-
Georgian gilt overmantel with flated column and panelled mirror, surmounted by flated cornice; 4ft x lft loins.	15. 0. 0. in
Inlaid satinwood desk, with fall front and wide under drawer; four tapering lega; 2ft 6ins. m 3ft 6ins.	
Small old Sheraton inhald mahogany oard to with two fall panels revealing green clot covered writing surface; small under draw four tapering legs with stretchers; lft x lft cine.	h- ert
Chippendale style mahogany armohair with fiddle back, shaped arms and fluted squalegs with under-stretchers; upholstered	(快点:
old Chippendale mahogany armchair with interlaced scroll back; cabricle legs carved knees and pad feet; upholstered covered with silk tapestry.	seat so. o.
Old Hepplewhite chair, with open fiddle back and tapering legs with stretchers upholstered seat.	e shaped
	182.



## 1993 - Present The McCenville Family

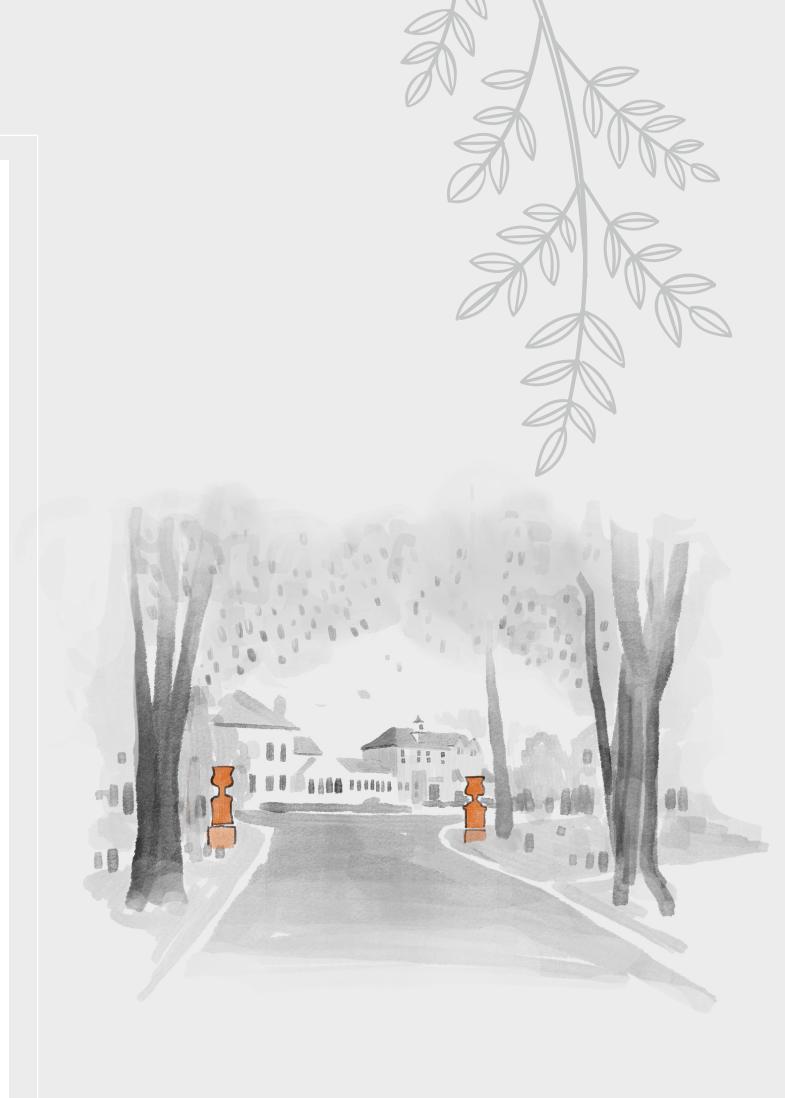
In 1980 Kathleen Taggart, a teacher, married Chris McConville, an antiques dealer and property developer. In the next year they bought The O'Neill Arms Hotel in nearby Toomebridge, starting a path that eventually led them to The Tullyglass.

Kathleen's family had a very successful farming background, farming some 390 acres in the early 30s. Seventy percent of their farm produce was flax which was in high demand during the World Wars. By 1935, her prosperous uncles bought The O'Neill Arms Hotel.

Under the ownership of the Taggart family, the hotel was developed successfully, weathering the depression of the 1930s and playing a prominent role during World War II as the headquarters for the American Air Force Officers. The American Air crews flew from airfields that were constructed at Toomebridge and nearby Ardboe, with the hotel becoming their 'home from home'.

To supply the hotel, as was the practice at the time the Taggart brothers bonded and distilled their own whiskey and also bottled local beer on the premises (an antique glass whiskey dispenser from the period can be viewed at reception in The Tullyglass).

The whiskey they bottled carried Arthur Taggart's name and was very popular with American aircrew, ground crew and GIs, and it was also supplied to the House of Commons during the war. It is quite possible that Sir Winston Churchill could have sampled the Taggart skills, either in London or indeed closer to home, as he owned Garron Tower on the Antrim Coast during that period. As a child, before it was sold, Kathleen worked in her uncle's hotel and saw what was required to run a hotel and keep customers satisfied, something she carried through into her working life. When she qualified as a teacher, she developed the skills which would enable her to train staff and impress upon them the need to ensure high levels of customer service and satisfaction.



After their marriage in 1980, Chris and Kathleen bought back and renovated The O'Neill Arms and built up a strong local business, not fully recognising at the time, that this would serve as a template for their later development of The Tullyglass.

They expanded the hotel and later developed a nightclub, which in the late 1980s and 1990's was attracting more than 1,000 patrons, again honing their skills in different aspects of the business.

In 1990, they saw another opportunity and bought what was to become The Tumbledown Bar in Moneyglass, bringing this from a derelict building to a thriving business over a period of almost 20 years. In 1993, Tullyglass House was placed on the market. It was viewed by Chris and Kathleen McConville who saw the beauty and potential of the original building.

Immediately recognising the potential that they could unlock, so they bought it.

The Tullyglass was a perfect 'next step' in their evolving strategy which had illustrated that a properly run hotel is a very satisfying business.



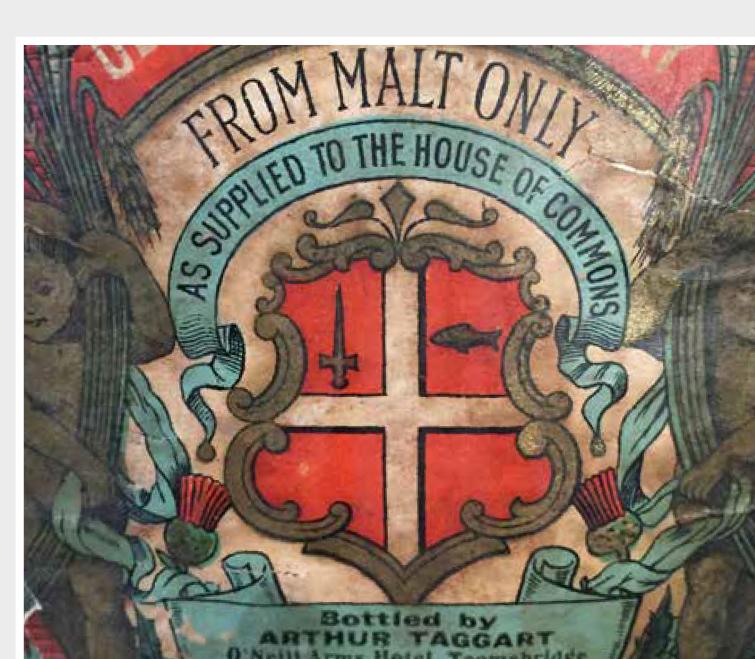
#### Family Whiskey Dispenser 1930

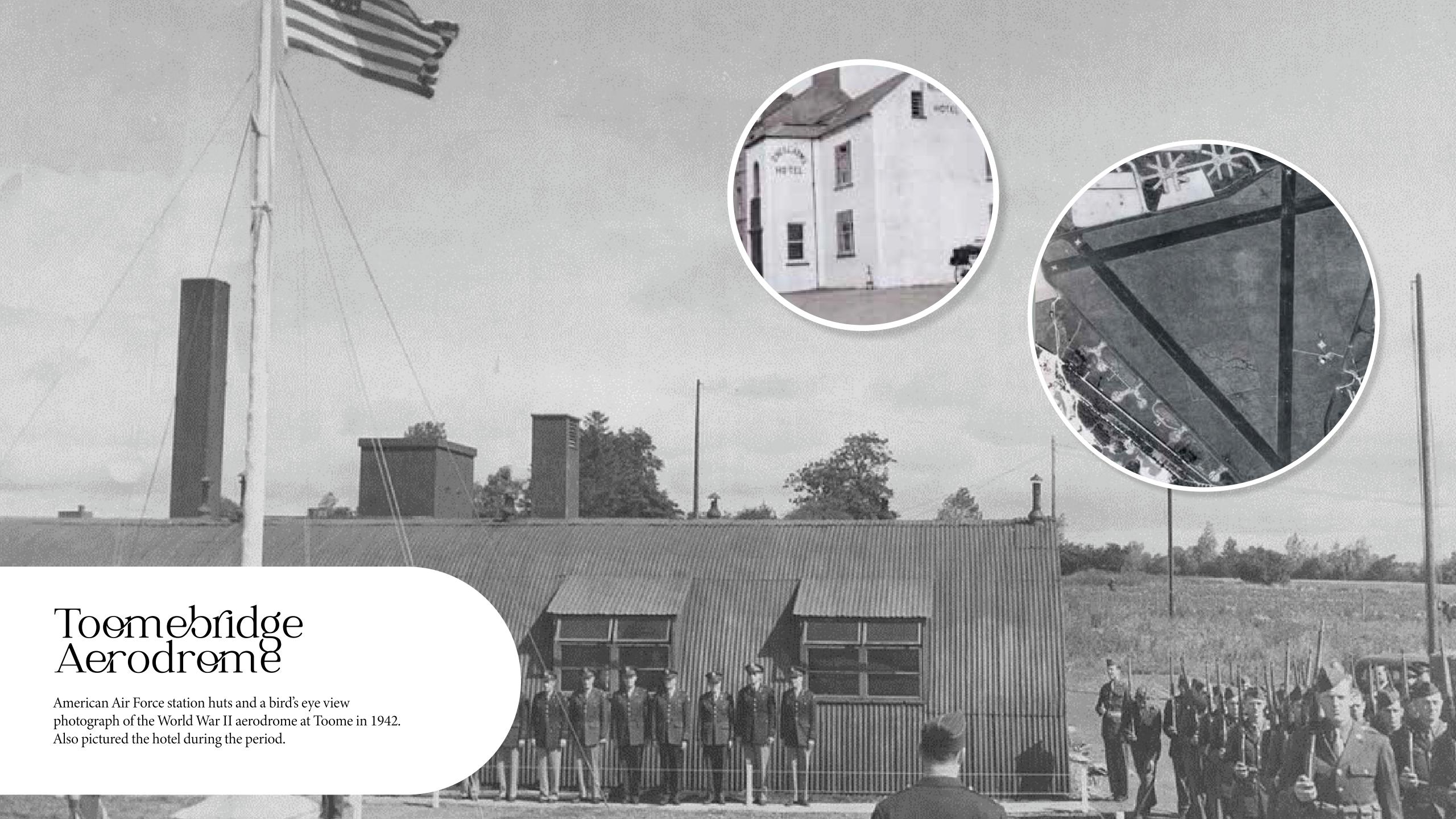
The label displays Arthur's association with bottling and bonding whiskey within the hotel in those early days. A vintage bottle of the same product from the same period sells for up to £3000 in today's fine spirit market, a testament to the fine brewing of the time.















### The O'neill Arms Hotel 1983

An early photograph of the O'Neill Arms Hotel before the expansion of the successful Arbys nightclub to the rear, also a photograph of Arbys being developed in 1985 and an advert of the logo from that period.





### Tumbledown Bar 1990

Tumbledown as Chris and Kathleen acquired it in 1989. The main image displays an aerial photograph of the new bar renovated and opened in 1990.

# Back to the Tullyglass

Chris and Kathleen considered that the location of hotel was convenient for both local users and visiting guests, whilst their track record of offering high quality with value for money would add a commercial dimension to the business.

Since acquiring The Tullyglass in 1993, Chris and Kathleen have embarked on a long-term investment programme, continually moving the business forward and re-investing profits, even during periods when the economic outlook in Northern Ireland was less than positive.

Included within their strategy was the decision to invest in management and staff that would "be there for the long-term" and enhance the overall experience; giving consistency and a "familiar face" to repeat customers. This personal touch has been an essential part of bringing life and vibrancy back into The Tullyglass.

Thus, a strong team has been established and the McConville family has continued to maintain their position at the helm. Currently the hotel is managed by Chris and Kathleen's son Gus. The original building was soon outgrown as The Tullyglass became more popular, so over a number of years, the original building has been sympathetically renovated and extended, wherever possible retaining original architectural features. Other additions have also been made adjacent to the original house to cater for customer demands and expectations. Particular milestones include an initial investment in 1995 of some £4.5 million which included the majority of the current bedroom stock and a large conservatory, added to facilitate a carvery and allow the running of several events.



In 2005, a multi-purpose function room called the Clocktower Suite was added at a cost of some £5 million, which allows business events and conferences to be held in tandem because of the flexibility of its design.

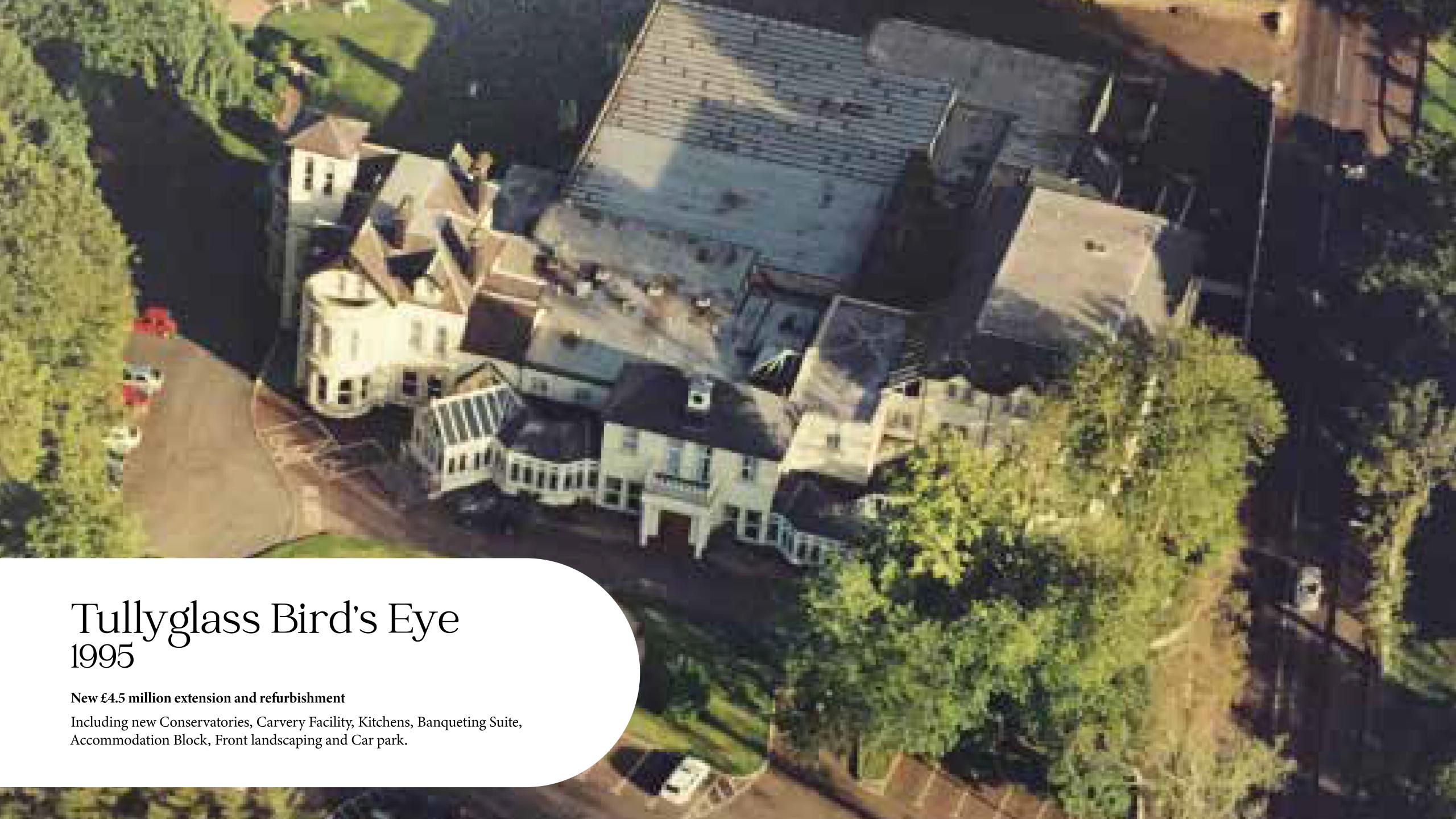
On the other hand, if the entire function room is opened up, it can handle events for more than 1800 guests.

More recently, more than £2 million has been invested buying land and buildings around the hotel which has facilitated the development of extensive car parking, new gardens and general landscaping to complement the standard of the rooms inside.

The hotel has become a particularly popular venue, offering everything from fine dining and special events, to business and other conferences, whilst many weddings have also been celebrated at The Tullyglass.

Plans are already in place for the next stage of development, the growing numbers of tourists to Northern Ireland and a great central location around some of the norths best attractions means that we need more bedrooms, and so the story continues...





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### Sample hospitality of Tullyglass

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— HOTEL AND RESIDENCES —

